



ROBERTS

Automotive Inc.

Volkswagen and Audi Repair Specialists

Servicing other brands too.

3846 Columbia Avenue
Mountville, PA 17554

Ph: (717) 285-3738 • Fx: (717) 285-9138
www.roberts-automotive.com

Duane Reese from Cartridge on Wheels has become our trusted advisor for purchasing ink cartridges and toner, and printers and scanners. His recommendations for a scanner has saved us 2 reams of paper per month plus toner and labor time to handle all that paper, reducing the cost of our back office operations. Now our back office people can spend more time with customers. Duane patiently explained to me the costs of a cheap cartridge compared to a quality cartridge in terms of cost per page, which is really how the total cost of that area is calculated. Print quality is much better and we now know how many pages we will get from a cartridge, saving us about 20% in toner and ink. As a bonus he is well versed in how printers work and how to care for them, extending the life of a machine that is essential to the operation of any business. His advice has kept us from falling into the abyss concerning printer needs. With so many of them on the market it is hard to figure out which will meet the needs of the business. In the past we have purchased an inexpensive printer, which has high quality output, only to go broke on the cost of the cartridges. If your goal is to spend more time on profit making activities, Duane can help.

PJ Roberts
President