



2120 Cypress Street  
West Monroe, LA 71291  
Office (318) 362-0007  
Fax (318) 362-0034

March 31, 2009

Tommy Foster  
National Sales Director  
Cartridge On Wheels  
206 Texas Ave  
Monroe, La 71201

Dear Tommy:

I wanted to take the time to personally thank you and your staff for your thorough analysis and catered solution specifically designed to meet, and exceed, our company's expectations. After our company conducted a detailed analysis of other vendors and equipment, we found Cartridge on Wheels to have the one and only solution that specifically addressed every individual need. Our overall goals were to streamline activity, reduce costs and increase efficiency and production.

Not only were we able to consolidate from twenty-one machines down to only thirteen, but we have added many benefits for our employees and agents that we did not have prior. A few of these added benefits include: paperless faxing, document scanning to email or file folders, individual level tracking, consolidated billing, proactive monitoring for supplies and exceptional customer service. We have already begun to recognize cost reduction and increased productivity in many different areas of our business, and we only pay for what we use.

I will be glad to speak with any potential candidates for your Print Assurance program to help inform them of the research we have already conducted and the solution we implemented that solidified our decision to partner with Cartridge on Wheels. We appreciate you taking the time to understand our needs and helping us continue to be the #1 real estate company in NE La.

Sincerely,

A handwritten signature in blue ink, appearing to read "B. Beasley", enclosed within a blue oval.

Brian A. Beasley  
Director of Business Development

Each Office Is Independently Owned And Operated.